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9 February 2004

Dear Shareholder

Alesco Share Purchase Plan

As announced to the Australian Stock Exchange (“**ASX**”) on 28 January 2004, Alesco Corporation Limited (“**Alesco**”) recently completed a placement of 5.5 million shares (“**the Placement**”). Shares were placed at a price of A\$6.12 per share, raising approximately A\$33.7 million.

As foreshadowed in the announcement to ASX, the Board of Directors of Alesco is pleased to provide an opportunity for eligible shareholders to participate in a Share Purchase Plan (“**the SPP**”).

Participation in the SPP is open to all shareholders registered as holders of ordinary shares in Alesco as at 5 February 2004 and who have a registered address in Australia or New Zealand.

Under the SPP, eligible shareholders are entitled to purchase up to A\$5,000 in additional shares at a price at or below A\$6.12 (being the price of shares recently issued under the Placement).

This letter sets out the purpose of the capital raising and how to participate in the SPP.

Alesco also announced its results for the half-year ending 30 November 2003 to ASX on 28 January 2004. A summary of those results accompanies this letter.

Purpose of Capital Raising

The purpose of the capital raising is to:

- provide flexibility in financing Alesco’s ongoing acquisition program over the next year;
- maintain Alesco’s present conservative gearing levels; and
- provide existing shareholders with an opportunity to obtain additional shares at or below the Placement price.

Participation in the SPP

Participation in the SPP is entirely voluntary. You may apply for a parcel of ordinary shares priced at A\$500, A\$1,000, A\$2,000, A\$3,000, A\$4,000 and A\$5,000. The minimum application is A\$500 and the maximum application is A\$5,000.

The offer under the SPP is non-renounceable, which means that you cannot transfer your right to purchase shares under the SPP to another person or entity.

If you receive more than one offer from us (for example, because you hold shares in more than one capacity), you may apply on different Application Forms for more than one parcel of shares, however, you must not apply for shares with an aggregate value of more than A\$5,000. The maximum application price of A\$5,000 includes applications made through joint and beneficial holdings. Through returning the Application Form to us, you certify that the aggregate application price for the shares you have applied for under the SPP (including through joint and beneficial holdings) does not exceed A\$5,000. Alesco reserves the right to reject any application for shares where it believes that this rule has not been complied with.

Joint holders of shares are taken to be a single registered holder for the purpose of the SPP and the certification on the Application Form will be taken to have been given by all of them.

Where a trustee or nominee is a registered holder of shares and is expressly noted on the register as holding shares on account of a named beneficiary, the named beneficiary will be taken to be the registered holder of those shares. An application for shares, certification on the Application Form or issue of shares to the trustee or nominee will be taken to be an application or certification by, or an issue to, the named beneficiary.

No brokerage or other transaction costs apply to a purchase under the SPP.

Issue Price of Shares

The price at which the ordinary shares will be issued under the SPP will be the lower of:

- A\$6.12 (being the price paid for ordinary shares under the Placement); and
- a discount of 5% to the volume weighted average market price of Alesco ordinary shares calculated over the 5 trading days immediately following the close of the SPP offer.

Alesco will announce the final price of shares to be offered under the SPP on 8 March 2004. This price may differ from the current market price and the price that Alesco ordinary shares trade at on ASX between now and 9 March 2004. However, the issue price will not exceed A\$6.12.

Before you apply for shares under the SPP, we recommend that you obtain independent financial advice and monitor the Alesco share price.

Number and Allocation of Shares

In most cases, it is likely that the parcel of shares that you have applied for will not equal a whole number of shares once the issue price is determined. The value of the shares allotted to you will be rounded down to the nearest share. Alesco will pay an amount equal to any balance remaining to the New South Wales Cancer Council. You will not receive a refund for this amount, which in any event will always be less than the issue price of one share (i.e. a maximum of A\$6.12).

Maximum Raising

The total amount to be raised under the SPP is A\$10million. Alesco will scale-back applications so that the maximum amount raised is not exceeded.

If scaling back does take place, all applications will be scaled back on a pro rata basis. The difference between the parcel you selected and the scaled back amount, together with any surplus from rounding down your application, will be refunded to you without interest. The refund cheque will be enclosed with a transaction confirmation statement sent to you following the allotment of shares under the SPP.

The Board of Directors of Alesco reserve the right, at their discretion, to cancel the SPP at any time up to the time of issue of new shares under the SPP, or to extend the closing date. If the SPP is cancelled, all application monies received will be refunded to shareholders without interest. The SPP is not underwritten.

Issue of Shares

The ASX Listing Rules impose a restriction on the maximum number of shares that can be issued in any 12 month period without shareholder approval. The ASX has granted Alesco a waiver of this restriction to enable it to issue the shares under the offer contained in the SPP.

Alesco will apply for any shares issued under the SPP to be quoted on the ASX. It is anticipated that such quotation will be given and you should receive confirmation of the shares acquired under the SPP on 24 March 2004.

All shares issued under the SPP will rank equally with the existing fully paid ordinary shares in Alesco and will carry the same voting rights, dividend rights and other entitlements as from the date of allotment (expected to be 9 March 2004). The shares will be eligible to participate in the interim dividend, which is anticipated to be paid on 24 March 2004.

Key Dates Under the SPP

Record date for eligibility	5 February 2004
Closing date	27 February 2004
Price announcement date	8 March 2004
Allotment date	9 March 2004
Anticipated quotation date	10 March 2004
Despatch of confirmation statement	24 March 2004

Alesco reserves the right to revise this timetable at Alesco's discretion.

Discretion

Alesco has a broad discretion to accept or reject your application for shares under the SPP, including, for example, if your Application Form is incorrectly completed, your cheque is dishonoured or not made out for the exact amount of the parcel you have selected, it appears to Alesco that you have applied for more than A\$5,000 worth of shares, your Application

Form is received after 27 February 2004 or Alesco believes that you are not eligible to purchase shares under the SPP.

If any dispute arises in connection with the SPP, Alesco may settle it in any manner it thinks fit. It can do so generally, or in relation to any particular participant, application or share. The decision of Alesco will be final and binding on all participants and other persons to whom the decision relates.

Alesco reserves the right to waive strict compliance with any provision of these terms and conditions. The powers of Alesco under these terms and conditions may be exercised by any of the directors or any delegate of the directors.

Application Instructions

This offer will close at 5.00 pm (Sydney time) on 27 February 2004.

By making an application to purchase shares under the SPP, you will have agreed to be bound by the terms and conditions of the SPP, which are set out in this letter and in the Application Form.

If you wish to apply for shares, please:

- **complete the enclosed Application Form;**
- **attach a cheque made payable to Alesco Corporation Limited – Share Account for the exact amount of the share parcel you are applying for; and**
- **forward both to ASX Perpetual Registrars Limited at the address detailed in the Application Form, so that it is received no later than 5.00 pm on 27 February 2004.**

A reply paid envelope is enclosed for Australian shareholders. Eligible shareholders in New Zealand will need to affix the appropriate postage.

If you have any questions in respect of the SPP, please contact the Alesco Corporation Limited SPP Information Line on Freecall 1800 882 102 or 61 2 8280 7151.

Yours sincerely



Sean Wareing
Chairman